



2022 ANNUAL REPORT



“ I AM SO GRATEFUL TO FAME. THEY DID THE IMPOSSIBLE AND BROUGHT ME BACK TO LIFE!”

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LETTER FROM FAME'S LEADERSHIP



Dear Friends of FAME,

2022 was an exciting year for FAME! Not only were we coming to the end of our 2017-2022 strategic plan, but we were also working on the 2022-2027 game plan!

A lot has changed at FAME in the past 5 years. When we came up with the 2017-2022 strategic plan, our vision was to cater to the unique needs of mothers and children in rural Tanzania, who had few options for access to quality maternal care. Today we are thrilled to report that we realized this objective! Through your generous contributions, volunteer efforts and the tireless commitment of FAME staff, in 2019, we opened our new 24-bed Maternity Center with a Special Care Nursery, operating room and 4 delivery rooms.

Since then, we have broadened our range of services to provide comprehensive maternal health care to the women in our catchment area and beyond. Our commitment to ensuring the highest standards of patient care has been unwavering. We now handle hundreds of deliveries a year while successfully dealing with complications of mother and baby, saving their lives and preventing costly referrals.

Reviewing our previous 5-year plan, "Moving Boldly Into the Future, 2017-2022", it was incredibly rewarding to see not only our achievements over the past 5 years, particularly in the areas of maternal and newborn health, but also the lessons learned as a result of the pandemic, staffing issues and any number of unanticipated events. These accomplishments and setbacks served to inform our decisions as to the areas most in need of our strategic focus over the next five years. While we celebrate these milestones, we recognize that our journey is far from over.

FAME's new strategic plan builds upon our achievements and sets ambitious yet attainable objectives that will further elevate the standard of healthcare we provide. We invite you to join us again on this transformative journey as we seek to strengthen surgery and emergency services, grow our pediatric care, expect the unexpected (COVID showed us that you could never invest too much in preparing for unforeseen events) and invest in quality data.

Your belief in our vision has made all this possible. It has allowed us to expand our services, dive deeper into the quality of our work and advance patient-centered care in rural Tanzania.

Thank you for being an integral part of our journey!

With love & deepest gratitude,

Three handwritten signatures in blue ink. The first is "Dr. Frank", the second is "Susan C. Gustafson", and the third is "William".

Dr. Frank, Susan and William



ADVANCING PATIENT-CENTERED CARE IN RURAL AFRICA

To improve the quality and accessibility of medical care in the northern highlands of Tanzania and make a difference in the day-to-day lives of the Tanzanian people.

MISSION

Healthier rural communities, where individuals from all walks of life have access to quality medical care and their healthcare providers have the resources they need to serve them.

VISION

GUIDING PRINCIPLES

QUALITY OF CARE
PATIENTS FIRST
LOCAL LEADERSHIP
ACCESSIBLE
AFFORDABLE
EQUITABLE

OUR IMPACT
IN 2022

29,329

PATIENT
VISITS

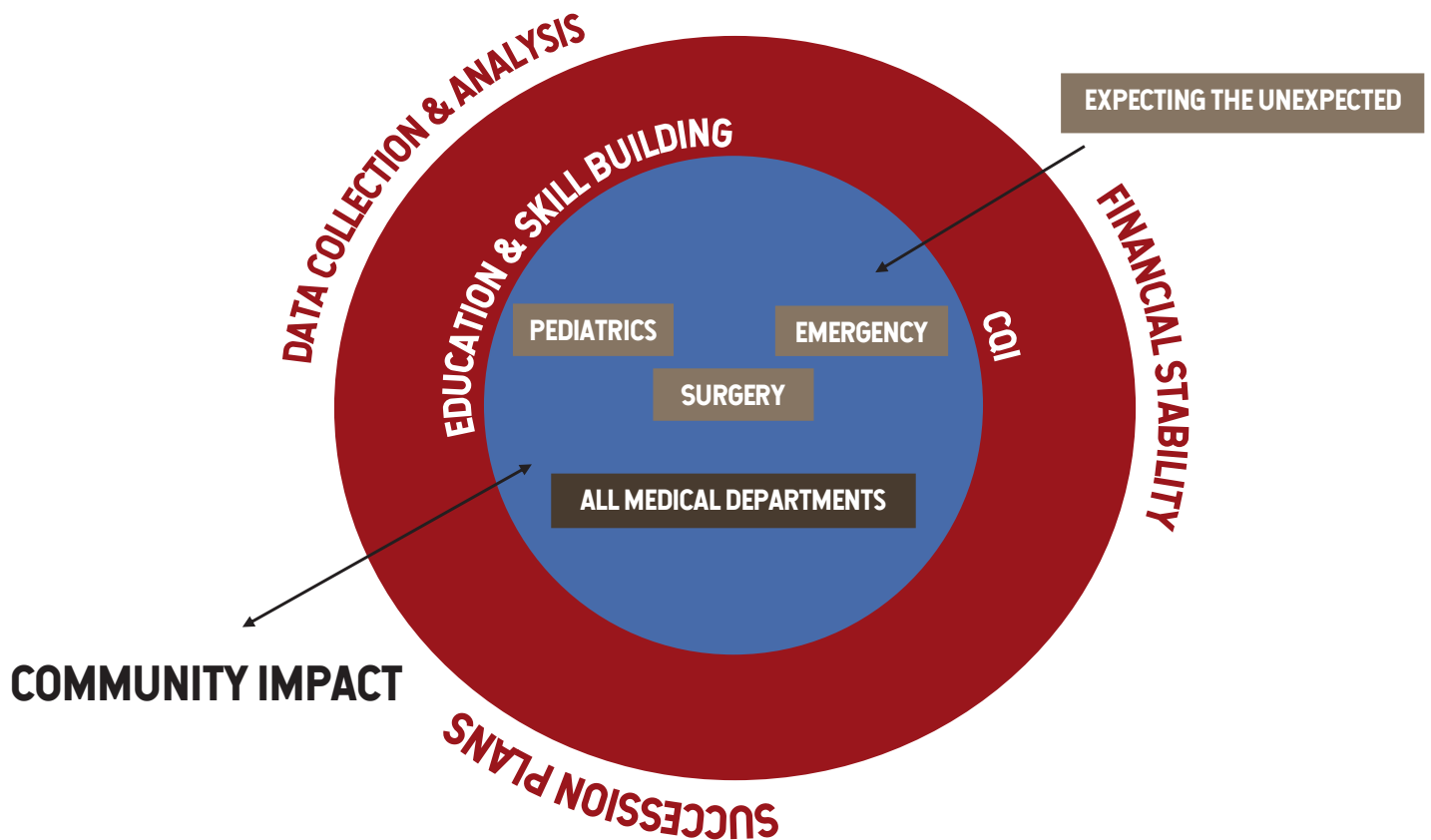
1,485

PATIENTS
ADMITTED

STRATEGIC PLAN 2022 - 2027

2022 marked the completion of FAME's first ever strategic plan, and the launch of our next five year plan for FAME's future. FAME's new strategic plan addresses the intersection of community needs and the practical application of resources available. It is a blueprint for actions and investments needed to achieve our goals over the next five years while also developing our ability to meet new and emerging challenges.

In 2022, we began creating a road map with the help of FAME's long-term volunteer business consultant, Diane Berthel. The management team in Tanzania wasted no time developing and implementing the new strategic plan! In this report, you will read about our strategic priority areas: Strengthening Surgery and Emergency Services, Growing Pediatric Care, Expecting the Unexpected, Investing in Quality Data and Ensuring Financial and Organizational Stability. We are thrilled to update you on the initial steps that we have taken at FAME to achieve the ambitious goals that we have set for these next five years.



GENERAL SURGERY

2022 saw FAME hire its first Tanzanian Surgeon. With a new surgeon on board, not only did we experience an overflow of patients in the wards, but the new surgeon spearheaded a surgical outreach project to broaden awareness of the surgical services available at FAME. The team traveled to five locations, including villages and local dispensaries, to advise patients needing surgical services.

Back at the Hospital, we converted what had been used as our COVID-19 isolation ward into a surgical ward where patients can recuperate after surgery. We are excited to see this department grow.

571

Major Surgical Procedures

99

Patients screened for Surgery during Community Outreach

74

Admissions to FAME's new Surgical Ward



EMERGENCY MEDICINE

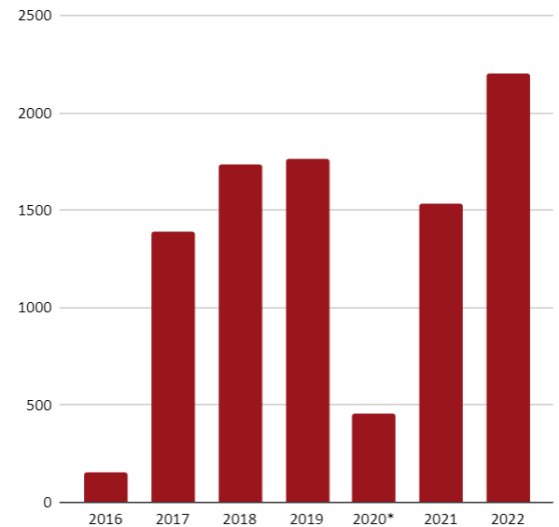
Over the years, FAME has been increasingly serving as a referral hospital for emergency care in our area, following the introduction of X-ray and CT services in 2016 and the promotion to a Level 1 District Hospital in 2020. In response to these rising numbers, we realized that we need to expand our current two-bed Emergency Room (ER) to keep pace with the number of patients needing emergency care, including multiple traumas and complex medical emergencies.

To strengthen our emergency services, we secured funding for a new larger emergency room with a capacity for eight beds, two consultation rooms, one procedure room and a dedicated ambulance drop-off point. The construction project is set to break ground in February 2023.

367

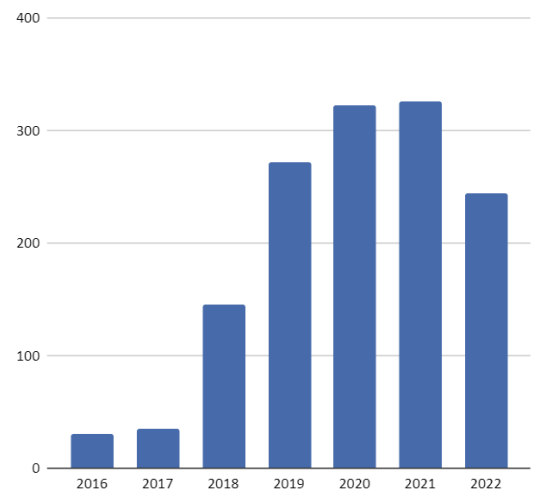
Critical ER Visits

X-RAYS 2016 - 2022



* FAME's X-Ray machine was broken and out of commission from April - December 2020

CT SCANS 2016 - 2022



LEAH'S REFLECTION

"We owe everything to FAME. The compassion FAME showed us is remarkable, and the quality of the service provided is impeccable! The emergency department received us quickly, and the test results didn't take long! I don't know what would have happened if we had had to wait hours to see a doctor, or worse if we never got the right diagnosis."



PEDIATRICS

FAME's investment in reproductive, maternal and child health, along with outcomes for newborns generally and in our Special Care Nursery (SCN) have established its reputation as an institution committed to the well-being of newborns, children and families.

With the increase of new babies born at FAME and the growing number of children in our catchment area, we hired a new pediatrician with specialized training and expertise in pediatric medicine and infectious disease to help address the specific healthcare needs of our children. Hiring a pediatrician marks a significant milestone in our work. The new pediatrician is training two FAME doctors and our pediatrics future has never been brighter.

This year also saw us working on a much needed initiative to establish a Malnutrition Clinic specifically designed to address the critical issue of malnutrition among children under the age of five. This new venture aims to provide comprehensive care, support and intervention to combat malnutrition in children in our catchment area.



377

New Enrollees in
FAME's
Family Planning
Program

426

New Enrollees in
FAME's
Under-5 Vaccine
Program

159

Infants Admitted to FAME's
Special Care Nursery with a
95% SURVIVAL RATE



SANKARA'S REFLECTION

"I was shocked when FAME called to remind me to bring Sankara for his follow-up visit and asked how he was doing. FAME deeply cares about us and I'm happy that my son is in your care. It might be normal for you to check up on your patients after they leave, but for us, it means the world that someone cares this much about us. Thank you."

MATERNAL HEALTH

While maternal health is no longer a stated strategic priority area, it is a core part of FAME's work – one so deeply embedded in our culture and model that it will remain a crucial part of our work now and in the future. Our Maternal Health department remains one of FAME's fastest-growing departments, impacting the lives of thousands of women and children every year.

2022 SAW THE HIGHEST NUMBER OF WOMEN AND CHILDREN IN OUR MATERNITY CENTER IN THE 15 YEARS THAT FAME HOSPITAL HAS BEEN OPERATING

In fact, we saw record high numbers across all of our maternal health service offerings, including our prenatal program and high-risk clinic. In response to these growing numbers, we started planning for an antenatal section in the maternity center by purchasing the beds and equipment necessary to formally open this area for women in early labor. This will be finalized and opened in January 2023 and will make use of the full 24-bed capacity of the Maternity Center. We are thrilled to see the women in our community becoming more involved with these critical maternal health programs.

1,241

New Enrollees in FAME's
Prenatal Program
(↗ 256 from 2021)

847

Deliveries at FAME's
Maternity Center
(↗ 154 from 2020 & 2021)

32.7%

C-Section Rate
at FAME
(↘ almost 5% from 2021)



HEALTH
EDUCATION
FOR BETTER
TOMORROW



CAPACITY BUILDING

**46 VOLUNTEERS
HOSTED BY FAME**

Capacity building has been a fundamental part of FAME’s mission from the beginning. Volunteer support, whether onsite providing hands-on skills training, consulting on cases throughout the year or through Zoom learning sessions, has been extremely beneficial to the skills development of our staff of 200. FAME volunteers serve as mentors and consultants providing knowledge and skills to help our team offer our patients the best possible care. We could not be more grateful to have you on our team!

FAME also partners with universities in specialty areas of medicine generally unavailable to patients in rural areas. These partnerships provide consistent support to the FAME team year after year and are crucial to the sustainability of our capacity building work. University partnerships include: University of Pennsylvania Perelman School of Medicine, Children’s Hospital of Philadelphia, Creighton University School of Medicine-Phoenix Global Women’s Health Fellowship, Stanford University’s Department of Anesthesiology, Division of Global Health Equity.



THANK YOU TO OUR ONSITE VOLUNTEERS!

Whitley Aamodt
Mary Ann Zetes
Sara Berman
Diane Berthel
Mirella Brack
Ankita Brahmaroutu
Harry Branch Coslet
Shama Cash-Goldwasser
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Terry Cuff
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Natalie Strokes
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Ke Zhang
Emily Zimmerman



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Stanford
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Division of
Global Health Equity
Anesthesiology, Perioperative & Pain Medicine

Creighton
UNIVERSITY

School of Medicine

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COMMUNITY OUTREACH



324

People fully vaccinated against COVID-19

112

Women screened for Cervical Cancer

4 MILLION

People reached through FAME's broadcast on Lumen Radio



547

Patients evaluated for Neurological disorders

2,449

Children screened for Rheumatic Heart Disease



INTERNATIONAL NEWS



It was the story heard around the world!

An 11-year old Maasai boy was rushed to FAME for a rabies post-exposure prophylaxis (PEP) vaccine after a local clinic diagnosed him with rabies. He was bitten by a dog two weeks prior but didn't think much of it. Sadly, he passed away an hour after arriving at FAME, as once symptoms start, rabies is nearly always fatal.

In passing, the boy's uncle mentioned that the same dog bit other boys but that they were fine. This started a race against the clock for the FAME team to get to the children's village, three hours away, and find the boys. It was clear they had all been exposed and their lives were at risk. When the FAME team reached the village, they were also told of two girls who had been bitten by what the villagers suspected was the same dog. The team brought all five children back to FAME, where they were given free rabies vaccines and monitored for symptoms. Luckily, after three days in the inpatient ward, they were healthy and ready to go home.

FAME's response to this rabies case was recognized in the Tanzanian English Newspaper, *The Citizen*, which wrote that FAME's reaction to the rabies case had "highlighted lessons the rest of the world can learn from Tanzania in preventing global epidemics by stopping infectious diseases at the start."

Thanks to FAME volunteer, Dr. Shama Cash-Goldwasser, who was directly involved in this critical intervention, it was also featured in the Resolve to Save Lives (RTSL)'s annual report called "Epidemics That Didn't Happen," where they noted that the FAME team's "early decisive action to conduct contact tracing and provide prevention to those who needed it" was key to containing the outbreak.

Months later, the children returned to FAME for a review from our resident pediatrician, who confirmed that they were doing well and did not have side effects from the rabies incident.

FAME is proud to be able to provide life saving care to the children and families throughout our catchment area.

OUR BOARD

In 2022, the entire FAME US board gathered in person in California for the first time since the COVID-19 pandemic began. During the two-day meeting, the FAME board conducted an internal SWOT analysis to identify strengths, growth areas and goals for the years ahead. FAME's board members are our greatest ambassadors and we could not be more grateful for their unwavering commitment to FAME's mission to bring quality, patient-centered healthcare to the people of Tanzania! As we say in Swahili, asante sana!



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Director

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Co-Executive Director

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Board Chair

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Member

MWASITI JUMA MSAHARA
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AGNELA MGAYA
Member

PETER MMASSY
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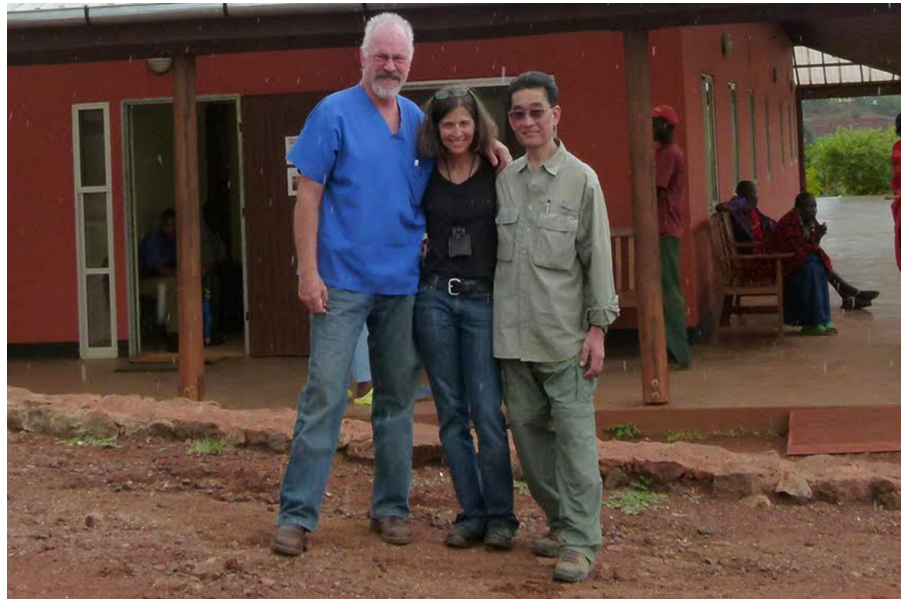
SAID SWEDI
Member

LEGACY GIFTS

In 2022, FAME received bequests from some incredible individuals. Losing a member of our FAME family is always devastating for us. We build such deep and meaningful connections through our shared passion for Tanzania and doing what we can to improve the livelihoods of those in need. Last year we lost some dear friends and family including Robert Kendall “Ken” Oda, Marvin Aronson and Carol Lee Haen. The gifts that these friends left for FAME were a beautiful testament to the bonds that we all shared.

Legacy gifts have a profound and lasting impact on FAME’s work. They provide a stable source of funding, allowing us to plan and execute long-term projects and initiatives; they create diversified revenue streams and a safety net during times of economic uncertainty; and they foster a sense of community and family that inspires others!

By integrating thoughtful financial planning and estate considerations, you can leave a legacy that helps ensure FAME’s sustained success for generations to come.



Ken Oda with Dr. Frank and Susan at FAME in 2011 just after Ken climbed Mt Kilimanjaro. Ken’s climb also fundraised money for FAME that year.

3 WAYS YOU CAN MAKE A LEGACY GIFT TO FAME

Contributions made to FAME through legacy gifts help ensure the long-term sustainability of our work and enable us to continue our mission even after your lifetime. There are many simple and straightforward ways that you can make FAME part of your legacy plan.

1 Bequests: You can include FAME in your will or estate plan by designating a fixed amount, a specific asset or a percentage of your estate to FAME.

2 Retirement Plans & Life Insurance: You can designate FAME as the beneficiary of your retirement policy, 401k, IRA or life insurance policy.

3 Real Estate & Personal Property: You can gift FAME real estate or items such as artwork, collectibles, books, equipment or other tangible personal property.

OUR SUPPORTERS

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OL DOINYO LENGAI DONORS \$10,000+

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“I WANT TO GET WELL SO I CAN RETURN TO SCHOOL. I WANT TO RETURN TO SCHOOL AND BECOME A TEACHER; THEN, I CAN BUILD A BIG HOUSE! THIS IS MY FIRST TIME AT FAME; WE MADE THE LONG TRIP BECAUSE WE HEARD THAT FAME CURES PEOPLE. I HOPE THAT FAME WILL GIVE ME MY LIFE BACK.”

FINANCIAL SUMMARY

EXPENSES

\$3,055,979

TANZANIA OPERATIONS

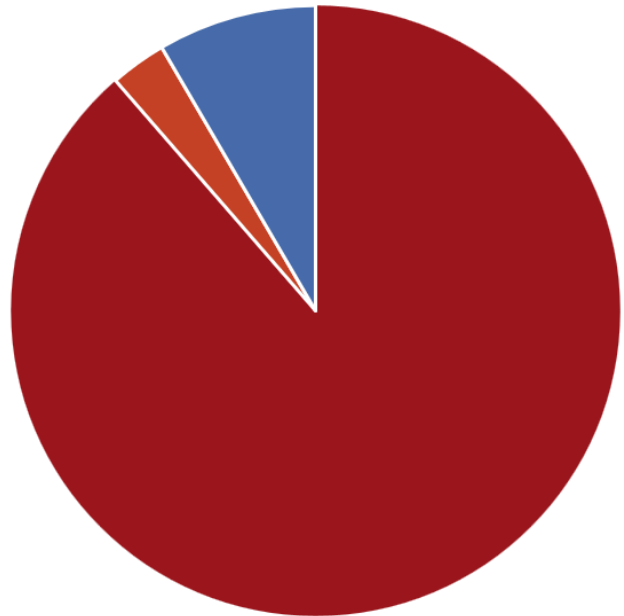
\$2,707,487 (89%)

CAPITAL IN TANZANIA

\$90,902 (3%)

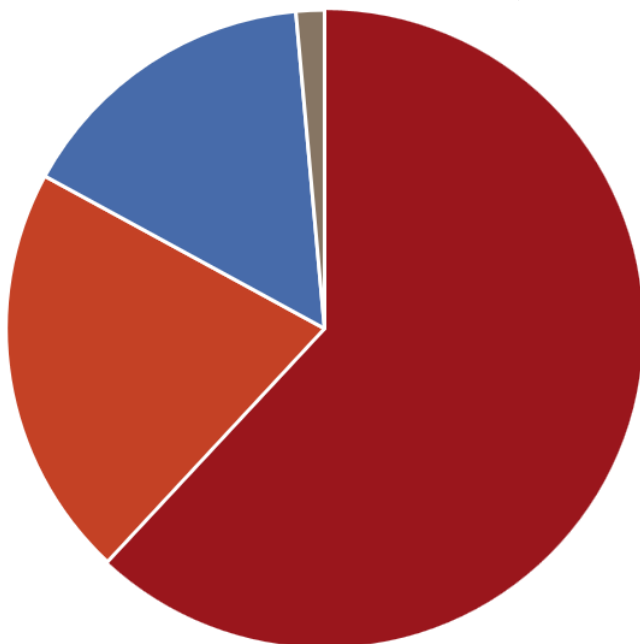
US OPERATIONS

\$257,590 (8%)



REVENUE

\$3,273,902



INDIVIDUALS

\$2,027,569 (62%)

FOUNDATIONS

\$687,898 (21%)

TANZANIA INCOME

\$511,272 (16%)

OTHER US INCOME

\$47,163 (1%)



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