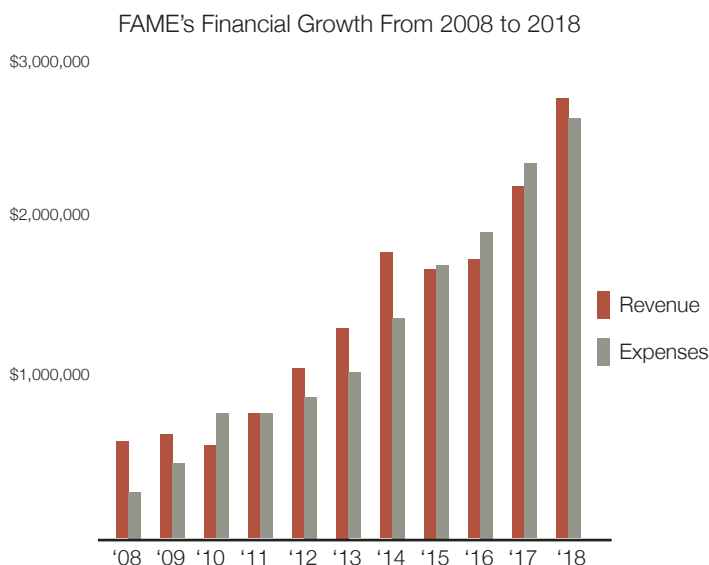


2018 FINANCIALS

Revenues for FAME US for the year ending December 31, 2018, totaled \$1,982,921. Of this, contributions of \$1,259,847 were received from 876 donors. Grants totaled \$659,100 from six foundations. FAME Tanzania was successful in fundraising as well, receiving \$134,784 in unrestricted donations and \$150,684 for our new maternity center. Patient fee income from the outpatient clinic and the inpatient facility totaled \$475,750, an increase of 26% over 2017. Patient fees for service covered 25% of the operating costs at FAME Medical with donor support covering the other 75%. The total amount that FAME Tanzania raised was \$766,596.

Operating expenditures for FAME US and FAME Tanzania combined were \$2,104,770. Of this, fundraising expenses and administrative costs were 7%, while salary and benefits in Tanzania, medications, medical supplies, and lab supplies combined accounted for 76% of all operating expenses.

Support and Revenue		Operations Expenses	
Donations by designation received in the US		Tanzania	
Unrestricted	1,038,802	Salaries & Benefits	1,136,933
Grants	659,100	Medications & Medical Supplies	223,302
Maternity Wing - Equipment	50,000	Lab Supplies	247,119
Maternal Health	67,730	Facilities & Vehicles	99,297
Well Drilling	25,000	Inpatient Meals & Referrals	72,074
Patient Referral/Special Care	550	Other Operations	63,559
Medical Equipment	28,555	Program Support	6,568
Scholarship	33,400	Continuing Education	6,499
Cervical Cancer	1,410	Volunteer Program	39,266
Sponsored Consultants in TZ	14,400	Scholarships	13,235
TOTAL DONATIONS at FAME US	1,918,947	TOTAL EXPENSES TZ	1,907,852
Donations by designation received in TZ		US	
Unrestricted	34,608	Program Support for TZ	56,139
Maternal Health	100,176	Administration	3,486
Maternity Wing	150,684	Fundraising Expenses/Travel	28,239
TOTAL DONATIONS at FAME TZ	285,468	Salaries and Benefits	109,054
Other Revenue		TOTAL EXPENSES US	196,918
Patient fees for service in TZ	475,750	TOTAL OPERATIONS EXPENSES	2,104,770
Volunteer program fees	54,145		
Other Income FAME TZ	5,280	Capital Expenses	
Interest at FAME TZ	98	Maternity Center	362,669
Interest at FAME US	9,829	Volunteer Housing	13,953
TOTAL OTHER REVENUE	545,102	Water System/Borehole	57,764
		Medical Equipment	57,848
		IT Infrastructure	4,790
		Container Storage	24,157
		Other	2,594
		TOTAL CAPITAL EXPENSES	523,775
TOTAL INCOME	2,749,517	TOTAL EXPENSES	2,628,545



Statement of Financial Position for FAME US	
Assets	1,141,291
Total Assets	1,141,291
Liabilities	0
Unrestricted Assets	523,138
Designated Funds	618,153
Total Net Assets/Fund Balance	1,141,291
TOTAL NET ASSETS	1,141,291